

# DO YOU NEED AN UMBRELLA?

Is the Cloud for you?

# WHO AM I?

- ◉ Nick Smith
- ◉ Webactive and OfficeAnyplace
- ◉ [nick@officeanyplace.com](mailto:nick@officeanyplace.com)
- ◉ 020 8253 7253
- ◉ [www.officeanyplace.com](http://www.officeanyplace.com)

# WHAT IS THE CLOUD?

- **Cloud computing** is a style of computing in which dynamically scalable and often virtualized resources are provided as a service over the Internet. Users need not have knowledge of, expertise in, or control over the technology infrastructure in the "cloud" that supports them. (Wikipedia)

# WHAT IS THE CLOUD?

- ⦿ **Taking away from your IT people and infrastructure the bits that can be done better or less expensively elsewhere**

# WHAT IS THE CLOUD

- ◉ Nothing New
- ◉ Hype

# ADVANTAGES

- ◉ It Just Works
- ◉ No Capital Costs
- ◉ No development time
- ◉ Accessible anywhere
- ◉ Accessible from any platform
- ◉ Scalable
- ◉ No management time spent on it
- ◉ Low IT time spent on it
- ◉ Low Cost

# YOU DO NEED AN UMBRELLA

- ◉ SLAs
- ◉ Intellectual Property
- ◉ Legal Issues (Data Protection)
- ◉ Support
- ◉ Compliance
- ◉ Reliability
- ◉ Track-Record
- ◉ Performance

# SLAS

- ◉ 98% performance
- ◉ 2% downtime on a 40 hour week is ~1 hour
- ◉ BUT 2% downtime on a 24/7 service is...
- ◉ 720 hours/month, so about 16-17 hours/month
- ◉ That's 2 working days...

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# WHATS OUT THERE

- ◉ IT add-ons
- ◉ IT replacements

# IT HELPERS

- ◉ [www.mimecast.com](http://www.mimecast.com) - Antispam
- ◉ [www.mozy.com](http://www.mozy.com) - Online Backup
- ◉ [www.hostedexchange.co.uk](http://www.hostedexchange.co.uk) - Outlook hosting
- ◉ [www.zamzar.com](http://www.zamzar.com) - File Conversion
- ◉ [www.logmein.com](http://www.logmein.com) - Remote Acces
- ◉ [www.mailbigfile.com](http://www.mailbigfile.com) - As it says
- ◉ [www.picnick.com](http://www.picnick.com) - Picture Editing
- ◉ [www.clicktime.com](http://www.clicktime.com) - Timesheet reporting

# IT REPLACEMENT

- ◉ [www.google.com/apps](http://www.google.com/apps)
- ◉ [www.mac.com](http://www.mac.com)
- ◉ Office 10
- ◉ [www.officeanyplace.com](http://www.officeanyplace.com)